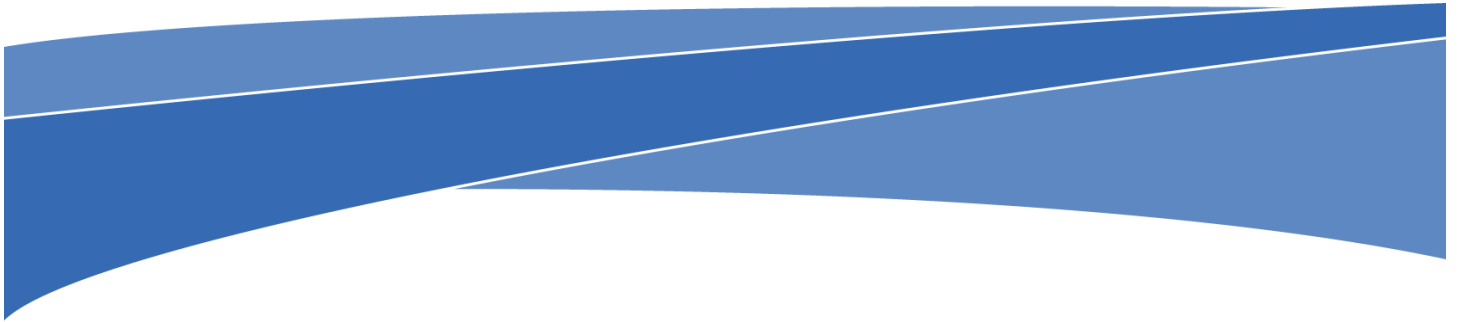


# Cultural Council of Greater Jacksonville

## Business Intelligence Package

For the Period Ending:  
April 30, 2020



### Reporting Entities

Cultural Council of  
Greater Jacksonville

prepared by  
Essential Bookkeeping Solutions

**Annotations:**

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**Cultural Council of Greater Jacksonville, Inc.**  
**STATEMENT OF FINANCIAL POSITION**

Apr 30, 2020

<b>Assets</b>			
	April 2020	March 2020	%
<b>Current Assets</b>			
Cash	\$ 625,717	\$ 666,927	(6.18)%
Account Receivable	776,868	33,473	2,220.88 %
Prepaid	<u>17,469</u>	<u>17,469</u>	<u>0.00 %</u>
<b>Total Current Assets</b>	<b>1,420,054</b>	<b>717,869</b>	<b>97.82 %</b>
<b>Property and Equipment</b>			
Fixed Assets	<u>1,034</u>	<u>1,034</u>	<u>0.00 %</u>
<b>Total Property and Equipment</b>	<b>1,034</b>	<b>1,034</b>	<b>0.00 %</b>
<b>Other Assets</b>			
<b>Total Other Assets</b>	<u>0</u>	<u>0</u>	<u>0.00 %</u>
<b>Total Assets</b>	<b><u>\$ 1,421,088</u></b>	<b><u>\$ 718,903</u></b>	<b><u>97.67 %</u></b>

**Liabilities and Stockholders' Equity**

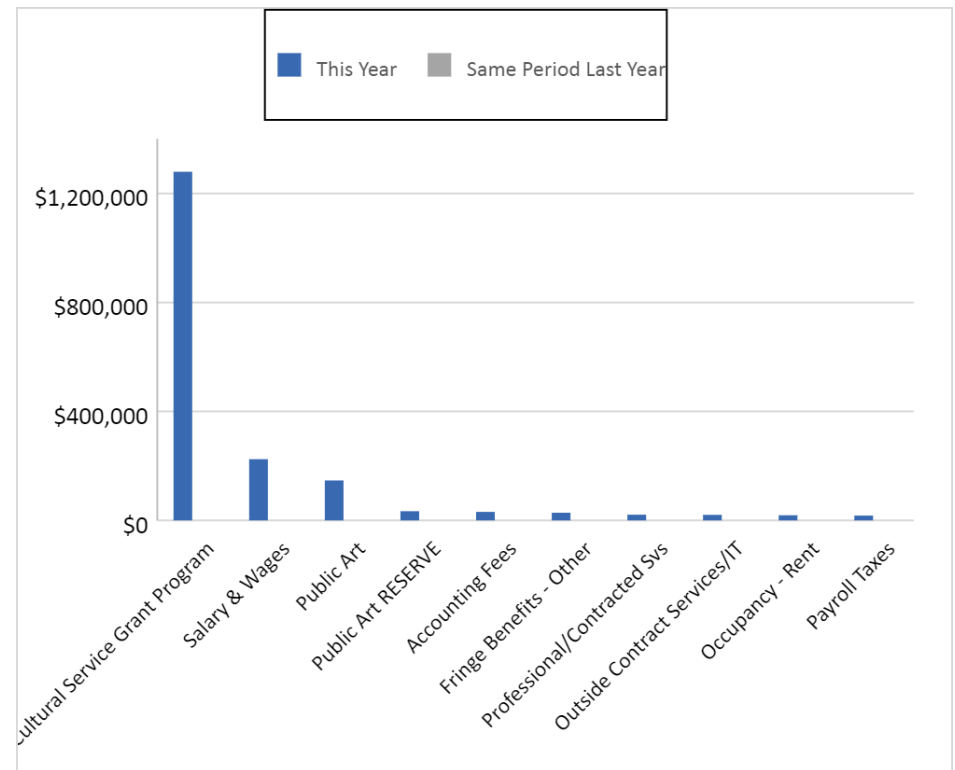
	2020	2020	%
<b>Current Liabilities</b>			
Accounts Payable	\$ 125,221	\$ 1,703	7,252.97 %
Region CC *0222	717	2,481	(71.10)%
Current Liabilities	448,907	448,907	0.00 %
Payroll Liabilities	(654)	(654)	0.00 %
Sales Tax Liability	<u>0</u>	<u>1,241</u>	<u>(100.00)%</u>
<b>Total Current Liabilities</b>	<b>574,191</b>	<b>453,678</b>	<b>26.56 %</b>
<b>Long-Term Liabilities</b>			
<b>Total Long-Term Liabilities</b>	<u>0</u>	<u>0</u>	<u>0.00 %</u>
<b>Total Liabilities</b>	<b>574,191</b>	<b>453,678</b>	<b>26.56 %</b>
<b>Stockholders' Equity</b>			
Unrestricted Net Assets	247,044	247,044	0.00 %
Net Income	<u>599,853</u>	<u>18,181</u>	<u>3,199.34 %</u>
<b>Total Stockholders' Equity</b>	<b><u>846,897</u></b>	<b><u>265,225</u></b>	<b><u>219.31 %</u></b>
<b>Total Liabilities and Stockholders' Equity</b>	<b><u>\$ 1,421,088</u></b>	<b><u>\$ 718,903</u></b>	<b><u>97.67 %</u></b>

### Expense Account Analysis

Expenses YTD	Expenses Same Period Last Year	Diff
\$1,879,944	\$150	\$1,879,794

### Year Over Year Top 10 Expenses by Account

Top 10 Expenses			
Accounts	This Year	Same Period Last Year	% Diff
Cultural Service Grant Program	\$1,279,853	\$1,024,966	20%
Salary & Wages	\$224,653	\$224,016	.3%
Public Art	\$146,557	\$92,212	37%
Public Art RESERVE	\$33,650	\$0	0%
Accounting Fees	\$31,206	\$0	100%
Fringe Benefits - Other	\$28,074	\$32,223	-15%
Professional/Contracted Svs	\$20,924	\$57,607	-175%
Outside Contract Services/IT	\$20,342	\$11,410	44%
Occupancy - Rent	\$18,783	\$18,783	0%
Payroll Taxes	\$17,647	\$20,093	-14%



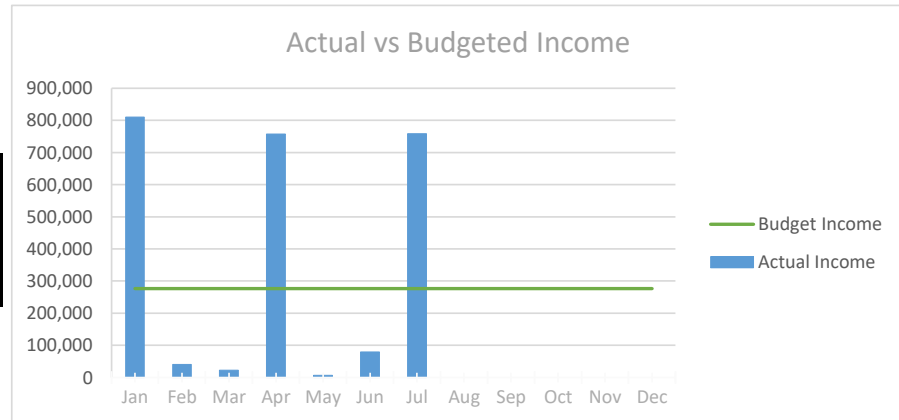
### ENTITIES IN THIS REPORT

Cultural Council of Greater Jacksonville

## Month-End Budget Report 04/30/2020

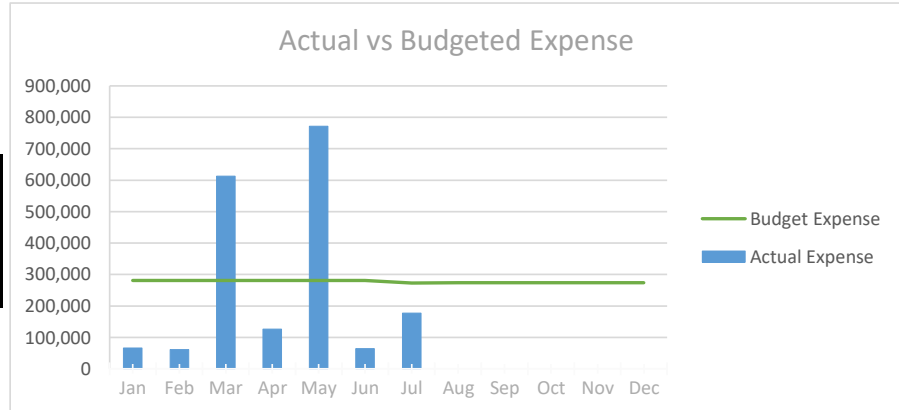
### Revenue

Last Month	Over/Under Budget	% of Budget	YTD	Over/Under Budget	% of Budget
758,602	481,332	274%	2,475,256	534,365	128%



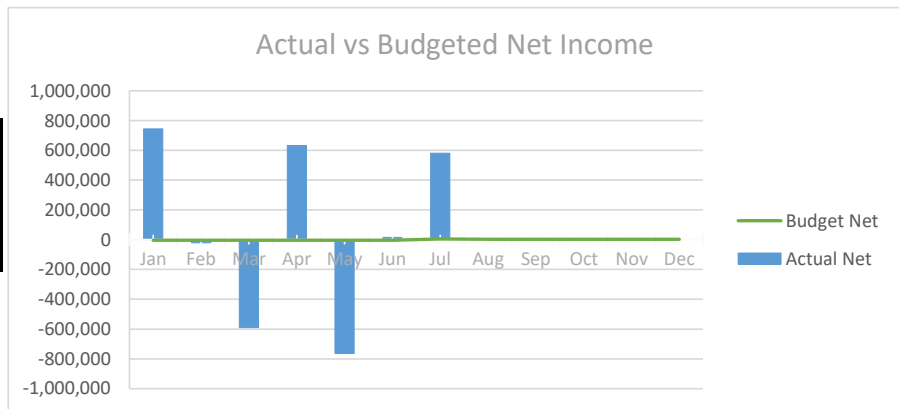
### Expenses

Last Month	Over/Under Budget	% of Budget	YTD	Over/Under Budget	% of Budget
177,177	(96,281)	65%	1,878,178	(82,752)	96%



### Net Income

Last Month	Over/Under Budget	% of Budget	YTD	Over/Under Budget	% of Budget
581,672	577,776	14930%	600,003	619,455	-3085%



**Cultural Council of Greater Jacksonville  
Budget vs Actual Report**

**Fiscal Year Ending:  
04/30/2020**

	Apr 2020	Apr 2020 Budget	Apr 2020 \$ Budget Diff	Apr 2020 % of Budget	Oct 01, 2019-Apr 30, 2020	Oct 01, 2019-Apr 30, 2020 Budget	Oct 01, 2019-Apr 30, 2020 \$ Budget Diff	Oct 01, 2019-Apr 30, 2020 % of Budget
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
<b>Income</b>								
<b>City</b>								
COJ - APP Salary	5,000.00	4,615.42	384.58	108.33%	28,249.98	32,307.94	(4,057.96)	87.44%
COJ - CCGJ Administrative	94,783.25	33,677.75	61,105.50	281.44%	284,349.75	235,744.25	48,605.50	120.62%
COJ - CSGP Regrant	653,611.75	215,787.25	437,824.50	302.80%	1,960,835.25	1,510,510.75	450,324.50	129.81%
<b>Total City</b>	<b>753,395.00</b>	<b>254,080.42</b>	<b>499,314.58</b>	<b>296.52%</b>	<b>2,273,434.98</b>	<b>1,778,562.94</b>	<b>494,872.04</b>	<b>127.82%</b>
<b>Contributions - General</b>								
Board Dues	0.00	1,250.00	(1,250.00)	0.00%	7,501.00	8,750.00	(1,249.00)	85.73%
Cash - Corporate Donors	1,332.00	2,500.00	(1,168.00)	53.28%	33,175.00	17,500.00	15,675.00	189.57%
Cash - Individual Donors	450.00	4,166.67	(3,716.67)	10.80%	4,933.01	29,166.65	(24,233.64)	16.91%
Misc Events/Fundraising	2,484.73	4,583.33	(2,118.60)	53.78%	27,497.43	32,083.35	(4,585.92)	85.71%
<b>Total Contributions - General</b>	<b>4,246.73</b>	<b>12,500.00</b>	<b>(8,253.27)</b>	<b>33.97%</b>	<b>73,106.44</b>	<b>87,500.00</b>	<b>(14,393.56)</b>	<b>83.55%</b>
<b>Federal</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>				
Department	0.00	0.00	0.00	0.00%	3.08	0.00	3.08	0.00%
<b>Total Federal</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00%</b>	<b>3.08</b>	<b>0.00</b>	<b>3.08</b>	<b>0.00%</b>
<b>Programs</b>								
Arts Awards	0.00	7,083.33	(7,083.33)	0.00%	0.00	49,583.35	(49,583.35)	0.00%
Corporate (Artist Residency)	0.00	0.00	0.00	0.00%	1,250.00	0.00	1,250.00	0.00%
CS Internship/Youth	0.00	960.25	(960.25)	0.00%	16,631.33	6,721.75	9,909.58	247.43%
Entrepreneurial Program	0.00	2,083.33	(2,083.33)	0.00%	5,040.00	14,583.35	(9,543.35)	34.56%
Every Single Artist Lounge	0.00	166.66	(166.66)	0.00%	0.00	1,166.70	(1,166.70)	0.00%
Lecture Series (License Plate)	960.00	1,083.33	(123.33)	88.62%	7,200.00	7,583.35	(383.35)	94.94%
Public Art	0.00	17,381.08	(17,381.08)	0.00%	98,590.00	121,667.60	(23,077.60)	81.03%
Public Art RESERVE	0.00	32,646.25	(32,646.25)	0.00%	0.00	228,523.75	(228,523.75)	0.00%
State of the Art	0.00	625.00	(625.00)	0.00%	0.00	4,375.00	(4,375.00)	0.00%
<b>Total Programs</b>	<b>960.00</b>	<b>62,029.23</b>	<b>(61,069.23)</b>	<b>1.55%</b>	<b>128,711.33</b>	<b>434,204.85</b>	<b>(305,493.52)</b>	<b>29.64%</b>
<b>State</b>								
DCA	0.00	3,604.41	(3,604.41)	0.00%	0.00	25,230.95	(25,230.95)	0.00%
<b>Total State</b>	<b>0.00</b>	<b>3,604.41</b>	<b>(3,604.41)</b>	<b>0.00%</b>	<b>0.00</b>	<b>25,230.95</b>	<b>(25,230.95)</b>	<b>0.00%</b>
<b>Total Income</b>	<b>758,601.73</b>	<b>332,214.06</b>	<b>426,387.67</b>	<b>228.35%</b>	<b>2,475,255.83</b>	<b>2,325,498.74</b>	<b>149,757.09</b>	<b>106.44%</b>
<b>Total Income</b>	<b>758,601.73</b>	<b>332,214.06</b>	<b>426,387.67</b>	<b>228.35%</b>	<b>2,475,255.83</b>	<b>2,325,498.74</b>	<b>149,757.09</b>	<b>106.44%</b>
<b>Gross Profit</b>	<b>758,601.73</b>	<b>332,214.06</b>	<b>426,387.67</b>	<b>228.35%</b>	<b>2,475,255.83</b>	<b>2,325,498.74</b>	<b>149,757.09</b>	<b>106.44%</b>
<b>Expense</b>								
<b>Board of Directors Expenses</b>								
Board Expenses	0.00	175.00	(175.00)	0.00%	462.45	1,225.00	(762.55)	37.75%
<b>Total Board of Directors Expenses</b>	<b>0.00</b>	<b>175.00</b>	<b>(175.00)</b>	<b>0.00%</b>	<b>462.45</b>	<b>1,225.00</b>	<b>(762.55)</b>	<b>37.75%</b>
<b>Contract Services</b>								
Accounting Fees	5,580.00	3,666.66	1,913.34	152.18%	31,206.35	25,666.70	5,539.65	121.58%
Legal Fees	1,025.00	100.00	925.00	1025.00%	5,822.49	700.00	5,122.49	831.78%
Outside Contract Services/IT	1,195.46	1,666.66	(471.20)	71.73%	20,342.23	11,666.70	8,675.53	174.36%
<b>Total Contract Services</b>	<b>7,800.46</b>	<b>5,433.32</b>	<b>2,367.14</b>	<b>143.67%</b>	<b>57,371.07</b>	<b>38,033.40</b>	<b>19,337.67</b>	<b>150.84%</b>
<b>Facilities and Equipment</b>								
Equip Rental and Maintenance	0.00	125.00	(125.00)	0.00%	194.58	875.00	(680.42)	22.24%
Insurance - Property	0.00	101.84	(101.84)	0.00%	2,647.00	712.80	1,934.20	371.35%
Occupancy - Rent	2,356.41	2,356.42	(0.01)	100.00%	18,782.93	16,494.90	2,288.03	113.87%
<b>Total Facilities and Equipment</b>	<b>2,356.41</b>	<b>2,583.26</b>	<b>(226.85)</b>	<b>91.22%</b>	<b>21,624.51</b>	<b>18,082.70</b>	<b>3,541.81</b>	<b>119.59%</b>
<b>Operations</b>								
Bank and Credit Card Fees	186.02	355.00	(168.98)	52.40%	2,672.30	2,485.00	187.30	107.54%
Dues, Subscriptions, Publicatio	3,207.99	208.33	2,999.66	1539.86%	8,095.92	1,458.35	6,637.57	555.14%
Office Supplies	0.00	541.67	(541.67)	0.00%	1,775.69	3,791.65	(2,015.96)	48.83%
Postage, Mailing Service	17.99	105.83	(87.84)	17.00%	600.50	740.85	(140.35)	81.06%
Printing and Copying	0.00	416.67	(416.67)	0.00%	79.17	2,916.65	(2,837.48)	2.71%
Utilities	707.02	508.33	198.69	139.09%	4,531.28	3,568.35	962.93	127.34%
<b>Total Operations</b>	<b>4,119.02</b>	<b>2,138.83</b>	<b>1,980.19</b>	<b>192.85%</b>	<b>17,754.86</b>	<b>14,950.85</b>	<b>2,804.01</b>	<b>118.75%</b>
<b>Other Types of Expenses</b>								
Insurance - Liability, D and O	376.82	580.00	(203.18)	64.97%	1,470.44	4,060.00	(2,589.56)	36.22%
<b>Total Other Types of Expenses</b>	<b>376.82</b>	<b>580.00</b>	<b>(203.18)</b>	<b>64.97%</b>	<b>1,470.44</b>	<b>4,060.00</b>	<b>(2,589.56)</b>	<b>36.22%</b>
<b>Payroll Expenses</b>								
<b>Fringe Benefits</b>								
Retirement	176.52	0.00	176.52	0.00%	1,046.36	0.00	1,046.36	0.00%
Fringe Benefits - Other	3,745.57	4,053.09	(307.52)	92.41%	28,073.70	28,371.55	(297.85)	98.95%
<b>Total Fringe Benefits</b>	<b>3,922.09</b>	<b>4,053.09</b>	<b>(131.00)</b>	<b>96.77%</b>	<b>29,120.06</b>	<b>28,371.55</b>	<b>748.51</b>	<b>102.64%</b>
Payroll Fees	84.99	208.33	(123.34)	40.80%	647.49	1,458.35	(810.86)	44.40%
Payroll Taxes	2,685.48	2,719.00	(33.52)	98.77%	17,647.33	19,033.00	(1,385.67)	92.72%
Salary & Wages	35,831.92	33,428.33	2,403.59	107.19%	222,886.13	233,998.35	(11,112.22)	95.25%
<b>Total Payroll Expenses</b>	<b>42,524.48</b>	<b>40,408.75</b>	<b>2,115.73</b>	<b>105.24%</b>	<b>270,301.01</b>	<b>282,861.25</b>	<b>(12,560.24)</b>	<b>95.56%</b>
<b>Program Expenses</b>								
Cultural Service Grant Program	0.00	215,787.25	(215,787.25)	0.00%	1,279,853.03	1,510,510.75	(230,657.72)	84.73%
Cultural Service Internship	0.00	918.58	(918.58)	0.00%	0.00	6,430.10	(6,430.10)	0.00%
Entrepreneurial Resources	0.00	2,083.33	(2,083.33)	0.00%	6,560.56	14,583.35	(8,022.79)	44.99%
Every Single Artist Lounge	0.00	166.67	(166.67)	0.00%	325.53	1,166.65	(841.12)	27.90%

**Cultural Council of Greater Jacksonville**  
**Budget vs Actual Report**  
**Month Ending April 30, 2020**

	Apr 2020	Apr 2020 Budget	Apr 2020 \$ Budget Diff	Apr 2020 % of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>City</b>				
COJ - APP Salary	5,000.00	4,615.42	384.58	108.33%
COJ - CCGJ Administrative	94,783.25	33,677.75	61,105.50	281.44%
COJ - CSGP Regrant	653,611.75	215,787.25	437,824.50	302.90%
<b>Total City</b>	<b>753,395.00</b>	<b>254,080.42</b>	<b>499,314.58</b>	<b>296.52%</b>
<b>Contributions - General</b>				
Board Dues	0.00	1,250.00	(1,250.00)	0.00%
Cash - Corporate Donors	1,332.00	0.00	1,332.00	0.00%
Cash - Individual Donors	450.00	4,166.67	(3,716.67)	10.80%
Misc Events/Fundraising	2,464.73	2,083.33	381.40	118.31%
<b>Total Contributions - General</b>	<b>4,246.73</b>	<b>7,500.00</b>	<b>(3,253.27)</b>	<b>56.62%</b>
<b>Federal</b>				
Department	0.00	0.00	0.00	0.00%
<b>Total Federal</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00%</b>
<b>Programs</b>				
Arts Awards	0.00	4,166.67	(4,166.67)	0.00%
Coporate (Artist Residency)	0.00	416.67	(416.67)	0.00%
CS Internship/Youth	0.00	960.25	(960.25)	0.00%
Entrepreuierial Program	0.00	2,083.33	(2,083.33)	0.00%
Every Single Artist Lounge	0.00	291.67	(291.67)	0.00%
Lecture Series (License Plate)	960.00	1,083.33	(123.33)	88.62%
Public Art	0.00	3,916.67	(3,916.67)	0.00%
<b>Total Programs</b>	<b>960.00</b>	<b>12,918.59</b>	<b>(11,958.59)</b>	<b>7.43%</b>
<b>State</b>				
DCA	0.00	2,771.08	(2,771.08)	0.00%
<b>Total State</b>	<b>0.00</b>	<b>2,771.08</b>	<b>(2,771.08)</b>	<b>0.00%</b>
<b>Total Income</b>	<b>758,601.73</b>	<b>277,270.09</b>	<b>481,331.64</b>	<b>273.60%</b>
<b>Total Income</b>	<b>758,601.73</b>	<b>277,270.09</b>	<b>481,331.64</b>	<b>273.60%</b>
<b>Gross Profit</b>	<b>758,601.73</b>	<b>277,270.09</b>	<b>481,331.64</b>	<b>273.60%</b>
<b>Expense</b>				
<b>Board of Directors Expenses</b>				
Board Expenses	0.00	175.00	(175.00)	0.00%
<b>Total Board of Directors Expenses</b>	<b>0.00</b>	<b>175.00</b>	<b>(175.00)</b>	<b>0.00%</b>
<b>Contract Services</b>				
Accounting Fees	5,580.00	5,000.00	580.00	111.60%
Legal Fees	1,025.00	433.33	591.67	236.54%
Outside Contract Services/IT	1,195.46	1,666.66	(471.20)	71.73%
<b>Total Contract Services</b>	<b>7,800.46</b>	<b>7,099.99</b>	<b>700.47</b>	<b>109.87%</b>
<b>Facilities and Equipment</b>				
Equip Rental and Maintenance	0.00	62.50	(62.50)	0.00%
Insurance - Property	0.00	101.84	(101.84)	0.00%
Occupancy - Rent	2,356.41	2,356.42	(0.01)	100.00%
<b>Total Facilities and Equipment</b>	<b>2,356.41</b>	<b>2,520.76</b>	<b>(164.35)</b>	<b>93.48%</b>
<b>Operations</b>				
Bank and Credit Card Fees	186.02	355.00	(168.98)	52.40%
Dues, Subscriptions, Publicatio	3,207.99	125.00	3,082.99	2566.39%

	Apr 2020	Apr 2020 Budget	Apr 2020 \$ Budget Diff	Apr 2020 % of Budget
Office Supplies	0.00	270.83	(270.83)	0.00%
Postage, Mailing Service	17.99	70.83	(52.84)	25.40%
Printing and Copying	0.00	333.33	(333.33)	0.00%
Utilities	707.02	250.00	457.02	282.81%
<b>Total Operations</b>	<b>4,119.02</b>	<b>1,404.99</b>	<b>2,714.03</b>	<b>293.17%</b>
<b>Other Types of Expenses</b>				
Insurance - Liability, D and O	376.82	580.00	(203.18)	64.97%
<b>Total Other Types of Expenses</b>	<b>376.82</b>	<b>580.00</b>	<b>(203.18)</b>	<b>64.97%</b>
<b>Payroll Expenses</b>				
<b>Fringe Benefits</b>				
Retirement	176.52	0.00	176.52	0.00%
Fringe Benefits - Other	3,745.57	3,044.84	700.73	123.01%
<b>Total Fringe Benefits</b>	<b>3,922.09</b>	<b>3,044.84</b>	<b>877.25</b>	<b>128.81%</b>
Payroll Fees	84.99	208.33	(123.34)	40.80%
<b>Payroll Taxes</b>				
FICA & SUTA Taxes	0.00	2,385.50	(2,385.50)	0.00%
Payroll Taxes - Other	2,685.48	0.00	2,685.48	0.00%
<b>Total Payroll Taxes</b>	<b>2,685.48</b>	<b>2,385.50</b>	<b>299.98</b>	<b>112.58%</b>
Salary & Wages	35,831.92	27,149.33	8,682.59	131.98%
<b>Total Payroll Expenses</b>	<b>42,524.48</b>	<b>32,788.00</b>	<b>9,736.48</b>	<b>129.70%</b>
<b>Program Expenses</b>				
<b>Program Expenses</b>				
Cultural Service Grant Program	0.00	215,787.25	(215,787.25)	0.00%
Cultural Service Internship	0.00	918.58	(918.58)	0.00%
Entrepreneurial Resources	0.00	1,916.66	(1,916.66)	0.00%
Every Single Artist Lounge	0.00	166.67	(166.67)	0.00%
Lecture Series (License Plate)	0.00	1,083.33	(1,083.33)	0.00%
<b>Program/Fundraising Expenses</b>				
Art Awards	0.00	2,083.33	(2,083.33)	0.00%
Marketing	0.00	0.00	0.00	0.00%
Meetings	0.00	0.00	0.00	0.00%
Miscellaneous- Activities/Event	0.00	1,666.67	(1,666.67)	0.00%
Professional/Contracted Svs	0.00	0.00	0.00	0.00%
Program Supplies	0.00	0.00	0.00	0.00%
Resource Development Meetings	0.00	100.00	(100.00)	0.00%
State of the Art	0.00	1,250.00	(1,250.00)	0.00%
Travel	0.00	0.00	0.00	0.00%
<b>Total Program/Fundraising Expenses</b>	<b>0.00</b>	<b>5,100.00</b>	<b>(5,100.00)</b>	<b>0.00%</b>
Public Art	120,000.00	2,916.67	117,083.33	4114.28%
Public Art RESERVE	0.00	0.00	0.00	0.00%
State of the Art	0.00	0.00	0.00	0.00%
<b>Total Program Expenses</b>	<b>120,000.00</b>	<b>227,889.16</b>	<b>(107,889.16)</b>	<b>52.66%</b>
<b>Total Program Expenses</b>	<b>120,000.00</b>	<b>227,889.16</b>	<b>(107,889.16)</b>	<b>52.66%</b>
<b>Travel and Meetings</b>				
Professional Development	0.00	1,000.00	(1,000.00)	0.00%
Travel	0.00	0.00	0.00	0.00%
Travel and Meetings - Other				
<b>Total Travel and Meetings</b>	<b>0.00</b>	<b>1,000.00</b>	<b>(1,000.00)</b>	<b>0.00%</b>
<b>Total Expense</b>	<b>177,177.19</b>	<b>273,457.90</b>	<b>(96,280.71)</b>	<b>64.79%</b>
<b>Net Ordinary Income</b>	<b>581,424.54</b>	<b>3,812.19</b>	<b>577,612.35</b>	<b>15251.72%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
Interest Income	247.36	83.92	163.44	294.76%
<b>Total Other Income</b>	<b>247.36</b>	<b>83.92</b>	<b>163.44</b>	<b>294.76%</b>



	Apr 2020	Apr 2020 Budget	Apr 2020 \$ Budget Diff	Apr 2020 % of Budget
Net Other Income	247.36	83.92	163.44	294.76%
Net Income	581,671.90	3,896.11	577,775.79	14929.56%

	Apr 2020	Apr 2020 Budget	Apr 2020 \$ Budget Diff	Apr 2020 % of Budget	Oct 01, 2019-Apr 30, 2020	Oct 01, 2019-Apr 30, 2020 Budget	Oct 01, 2019-Apr 30, 2020 \$ Budget Diff	Oct 01, 2019-Apr 30, 2020 % of Budget
Lecture Series (License Plate)	0.00	1,083.33	(1,083.33)	0.00%	2,500.00	7,583.35	(5,083.35)	32.97%
<b>Program/Fundraising Expenses</b>								
Art Awards	0.00	5,833.34	(5,833.34)	0.00%	0.00	40,833.30	(40,833.30)	0.00%
Marketing	0.00	0.00	0.00	0.00%	959.00	0.00	959.00	0.00%
Meetings	0.00	0.00	0.00	0.00%	447.40	0.00	447.40	0.00%
Miscellaneous- Activities/Event	0.00	4,583.33	(4,583.33)	0.00%	269.89	32,083.35	(31,813.46)	0.84%
Professional/Contracted Svs	0.00	0.00	0.00	0.00%	20,924.36	0.00	20,924.36	0.00%
Program Supplies	0.00	0.00	0.00	0.00%	203.52	0.00	203.52	0.00%
Resource Development Meetings	0.00	100.00	(100.00)	0.00%	0.00	700.00	(700.00)	0.00%
State of the Art	0.00	1,250.00	(1,250.00)	0.00%	0.00	8,750.00	(8,750.00)	0.00%
Travel	0.00	0.00	0.00	0.00%	85.19	0.00	85.19	0.00%
<b>Total Program/Fundraising Expenses</b>	<b>0.00</b>	<b>11,766.67</b>	<b>(11,766.67)</b>	<b>0.00%</b>	<b>22,889.36</b>	<b>82,366.65</b>	<b>(59,477.29)</b>	<b>27.79%</b>
Public Art	120,000.00	12,565.83	107,434.17	954.97%	146,556.58	87,960.85	58,595.73	166.62%
Public Art RESERVE	0.00	30,009.41	(30,009.41)	0.00%	33,650.00	210,065.95	(176,415.95)	16.02%
State of the Art	0.00	0.00	0.00	0.00%	7,891.84	0.00	7,891.84	0.00%
<b>Total Program Expenses</b>	<b>120,000.00</b>	<b>274,381.07</b>	<b>(154,381.07)</b>	<b>43.73%</b>	<b>1,500,226.90</b>	<b>1,920,667.65</b>	<b>(420,440.75)</b>	<b>78.11%</b>
<b>Total Program Expenses</b>	<b>120,000.00</b>	<b>274,381.07</b>	<b>(154,381.07)</b>	<b>43.73%</b>	<b>1,500,226.90</b>	<b>1,920,667.65</b>	<b>(420,440.75)</b>	<b>78.11%</b>
<b>Travel and Meetings</b>								
Professional Development	0.00	583.33	(583.33)	0.00%	8,738.71	4,083.35	4,655.36	214.01%
Travel	0.00	833.33	(833.33)	0.00%	28.00	5,833.35	(5,805.35)	0.48%
Travel and Meetings - Other					199.60	0.00	199.60	0.00%
<b>Total Travel and Meetings</b>	<b>0.00</b>	<b>1,416.66</b>	<b>(1,416.66)</b>	<b>0.00%</b>	<b>8,966.31</b>	<b>9,916.70</b>	<b>(950.39)</b>	<b>90.42%</b>
<b>Total Expense</b>	<b>177,177.19</b>	<b>327,113.89</b>	<b>(149,936.70)</b>	<b>54.16%</b>	<b>1,878,177.55</b>	<b>2,289,797.55</b>	<b>(411,620.00)</b>	<b>82.02%</b>
<b>Net Ordinary Income</b>	<b>581,424.54</b>	<b>5,100.17</b>	<b>576,324.37</b>	<b>11400.10%</b>	<b>597,078.28</b>	<b>35,701.19</b>	<b>561,377.09</b>	<b>1672.43%</b>
<b>Other Income/Expense</b>								
<b>Other Income</b>								
Interest Income	247.36	83.33	164.03	296.84%	2,924.95	583.35	2,341.60	501.41%
<b>Total Other Income</b>	<b>247.36</b>	<b>83.33</b>	<b>164.03</b>	<b>296.84%</b>	<b>2,924.95</b>	<b>583.35</b>	<b>2,341.60</b>	<b>501.41%</b>
<b>Net Other Income</b>	<b>247.36</b>	<b>83.33</b>	<b>164.03</b>	<b>296.84%</b>	<b>2,924.95</b>	<b>583.35</b>	<b>2,341.60</b>	<b>501.41%</b>
<b>Net Income</b>	<b>581,671.90</b>	<b>5,183.50</b>	<b>576,488.40</b>	<b>11221.61%</b>	<b>600,003.23</b>	<b>36,284.54</b>	<b>563,718.69</b>	<b>1653.61%</b>

**Cultural Council of Greater Jacksonville  
Budget vs Actual Report  
For the Seven Months Ending April 30, 2020**

	Apr 01, 2020-Apr 30, 2020	Apr 01, 2020-Apr 30, 2020 Budget	Apr 01, 2020-Apr 30, 2020 \$ Budget Diff	Apr 01, 2020-Apr 30, 2020 % of Budget	Oct 01, 2019-Apr 30, 2020	Oct 01, 2019-Apr 30, 2020 Budget	Oct 01, 2019-Apr 30, 2020 \$ Budget Diff	Oct 01, 2019-Apr 30, 2020 % of Budget
<b>Ordinary Income/Expense</b>								
<b>Income</b>								
<b>City</b>								
COJ - APP Salary	5,000.00	4,615.42	384.58	108.33%	28,249.98	32,307.94	(4,057.96)	87.44%
COJ - CCGJ Administrative	94,783.25	33,677.75	61,105.50	281.44%	284,349.75	235,744.25	48,605.50	120.62%
COJ - CSGP Regrant	653,611.75	215,787.25	437,824.50	302.90%	1,960,835.25	1,510,510.75	450,324.50	129.81%
<b>Total City</b>	<b>753,395.00</b>	<b>264,080.42</b>	<b>489,314.58</b>	<b>296.52%</b>	<b>2,273,434.98</b>	<b>1,778,562.94</b>	<b>494,872.04</b>	<b>127.82%</b>
<b>Contributions - General</b>								
Board Dues	0.00	1,250.00	(1,250.00)	0.00%	7,501.00	8,750.00	(1,249.00)	85.73%
Cash - Corporate Donors	1,332.00	0.00	1,332.00	0.00%	33,175.00	0.00	33,175.00	0.00%
Cash - Individual Donors	450.00	4,166.67	(3,716.67)	10.80%	4,933.01	29,166.65	(24,233.64)	16.91%
Misc Events/Fundraising	2,464.73	2,083.33	381.40	118.31%	27,497.43	14,583.35	12,914.08	188.55%
<b>Total Contributions - General</b>	<b>4,246.73</b>	<b>7,500.00</b>	<b>(3,253.27)</b>	<b>56.62%</b>	<b>73,106.44</b>	<b>52,500.00</b>	<b>20,606.44</b>	<b>139.25%</b>
<b>Federal</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00%</b>				
Department	0.00	0.00	0.00	0.00%	3.08	0.00	3.08	0.00%
<b>Total Federal</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00%</b>	<b>3.08</b>	<b>0.00</b>	<b>3.08</b>	<b>0.00%</b>
<b>Programs</b>								
Arts Awards	0.00	4,166.67	(4,166.67)	0.00%	0.00	29,166.65	(29,166.65)	0.00%
Coporate (Artist Residency)	0.00	416.67	(416.67)	0.00%	1,250.00	2,916.69	(1,666.69)	42.86%
CS Internship/Youth	0.00	960.25	(960.25)	0.00%	16,631.33	6,721.75	9,909.58	247.43%
Entrepreneurial Program	0.00	2,083.33	(2,083.33)	0.00%	5,040.00	14,583.35	(9,543.35)	34.56%
Every Single Artist Lounge	0.00	291.67	(291.67)	0.00%	0.00	2,041.65	(2,041.65)	0.00%
Lecture Series (License Plate)	960.00	1,083.33	(123.33)	88.62%	7,200.00	7,583.35	(383.35)	94.94%
Public Art	0.00	3,916.67	(3,916.67)	0.00%	98,590.00	27,416.65	71,173.35	359.60%
<b>Total Programs</b>	<b>960.00</b>	<b>12,919.59</b>	<b>(11,959.59)</b>	<b>7.43%</b>	<b>128,711.33</b>	<b>90,430.09</b>	<b>38,281.24</b>	<b>142.33%</b>
<b>State</b>								
DCA	0.00	2,771.08	(2,771.08)	0.00%	0.00	19,397.56	(19,397.56)	0.00%
<b>Total State</b>	<b>0.00</b>	<b>2,771.08</b>	<b>(2,771.08)</b>	<b>0.00%</b>	<b>0.00</b>	<b>19,397.56</b>	<b>(19,397.56)</b>	<b>0.00%</b>
<b>Total Income</b>	<b>758,601.73</b>	<b>277,270.09</b>	<b>481,331.64</b>	<b>273.60%</b>	<b>2,475,255.83</b>	<b>1,940,890.59</b>	<b>534,365.24</b>	<b>127.53%</b>
<b>Total Income</b>	<b>758,601.73</b>	<b>277,270.09</b>	<b>481,331.64</b>	<b>273.60%</b>	<b>2,475,255.83</b>	<b>1,940,890.59</b>	<b>534,365.24</b>	<b>127.53%</b>
<b>Gross Profit</b>	<b>758,601.73</b>	<b>277,270.09</b>	<b>481,331.64</b>	<b>273.60%</b>	<b>2,475,255.83</b>	<b>1,940,890.59</b>	<b>534,365.24</b>	<b>127.53%</b>
<b>Expense</b>								
<b>Board of Directors Expenses</b>								
Board Expenses	0.00	175.00	(175.00)	0.00%	462.45	1,225.00	(762.55)	37.75%
<b>Total Board of Directors Expenses</b>	<b>0.00</b>	<b>175.00</b>	<b>(175.00)</b>	<b>0.00%</b>	<b>462.45</b>	<b>1,225.00</b>	<b>(762.55)</b>	<b>37.75%</b>
<b>Contract Services</b>								
Accounting Fees	5,580.00	5,000.00	580.00	111.60%	31,206.35	35,000.00	(3,793.65)	89.16%
Legal Fees	1,025.00	433.33	591.67	236.54%	5,822.49	3,033.35	2,789.14	191.95%
Outside Contract Services/IT	1,195.46	1,666.66	(471.20)	71.73%	20,342.23	11,666.70	8,675.53	174.36%
<b>Total Contract Services</b>	<b>7,800.46</b>	<b>7,099.99</b>	<b>700.47</b>	<b>109.87%</b>	<b>57,371.07</b>	<b>49,700.05</b>	<b>7,671.02</b>	<b>115.43%</b>
<b>Facilities and Equipment</b>								
Equip Rental and Maintenance	0.00	62.50	(62.50)	0.00%	194.58	437.50	(242.92)	44.48%
Insurance - Property	0.00	101.84	(101.84)	0.00%	2,647.00	712.80	1,934.20	371.35%
Occupancy - Rent	2,356.41	2,356.42	(0.01)	100.00%	18,782.93	16,494.90	2,288.03	113.87%
<b>Total Facilities and Equipment</b>	<b>2,356.41</b>	<b>2,520.76</b>	<b>(164.35)</b>	<b>93.48%</b>	<b>21,624.51</b>	<b>17,645.20</b>	<b>3,979.31</b>	<b>122.55%</b>
<b>Operations</b>								
Bank and Credit Card Fees	186.02	355.00	(168.98)	52.40%	2,672.30	2,485.00	187.30	107.54%
Dues, Subscriptions, Publicatio	3,207.99	125.00	3,082.99	2566.39%	8,095.92	875.00	7,220.92	925.25%
Office Supplies	0.00	270.83	(270.83)	0.00%	1,775.69	1,895.85	(120.16)	93.66%
Postage, Mailing Service	17.99	70.83	(52.84)	25.40%	600.50	495.81	104.69	121.11%
Printing and Copying	0.00	333.33	(333.33)	0.00%	79.17	2,333.35	(2,254.18)	3.39%
Utilities	707.02	250.00	457.02	282.81%	4,531.28	1,750.00	2,781.28	258.93%
<b>Total Operations</b>	<b>4,119.02</b>	<b>1,404.99</b>	<b>2,714.03</b>	<b>293.17%</b>	<b>17,754.86</b>	<b>9,835.01</b>	<b>7,919.85</b>	<b>180.53%</b>
<b>Other Types of Expenses</b>								
Insurance - Liability, D and O	376.82	580.00	(203.18)	64.97%	1,470.44	4,060.00	(2,589.56)	36.22%
<b>Total Other Types of Expenses</b>	<b>376.82</b>	<b>580.00</b>	<b>(203.18)</b>	<b>64.97%</b>	<b>1,470.44</b>	<b>4,060.00</b>	<b>(2,589.56)</b>	<b>36.22%</b>
<b>Payroll Expenses</b>								
<b>Fringe Benefits</b>								
Retirement	176.52	0.00	176.52	0.00%	1,046.36	0.00	1,046.36	0.00%
Fringe Benefits - Other	3,745.57	3,044.84	700.73	123.01%	28,073.70	27,363.30	710.40	102.60%
<b>Total Fringe Benefits</b>	<b>3,922.09</b>	<b>3,044.84</b>	<b>877.25</b>	<b>128.81%</b>	<b>29,120.06</b>	<b>27,363.30</b>	<b>1,756.76</b>	<b>106.42%</b>
Payroll Fees	84.99	208.33	(123.34)	40.80%	647.49	1,458.35	(810.86)	44.40%
Payroll Taxes	0.00	2,385.50	(2,385.50)	0.00%	0.00	18,699.50	(18,699.50)	0.00%
FICA & SUTA Taxes	0.00	0.00	0.00	0.00%	17,647.33	0.00	17,647.33	0.00%
Payroll Taxes - Other	2,685.48	0.00	2,685.48	0.00%	0.00	0.00	0.00	0.00%
<b>Total Payroll Taxes</b>	<b>2,685.48</b>	<b>2,385.50</b>	<b>299.98</b>	<b>112.58%</b>	<b>17,647.33</b>	<b>18,699.50</b>	<b>(1,052.17)</b>	<b>94.37%</b>
Salary & Wages	35,831.92	27,149.33	8,682.59	131.98%	222,886.13	227,719.35	(4,833.22)	97.88%
<b>Total Payroll Expenses</b>	<b>42,524.48</b>	<b>32,788.00</b>	<b>9,736.48</b>	<b>129.70%</b>	<b>270,301.01</b>	<b>275,240.50</b>	<b>(4,939.49)</b>	<b>98.21%</b>
<b>Program Expenses</b>								
<b>Program Expenses</b>								
Cultural Service Grant Program	0.00	215,787.25	(215,787.25)	0.00%	1,279,853.03	1,510,510.75	(230,657.72)	84.73%
Cultural Service Internship	0.00	918.58	(918.58)	0.00%	0.00	6,430.10	(6,430.10)	0.00%
Entrepreneurial Resources	0.00	1,916.66	(1,916.66)	0.00%	6,560.56	14,416.68	(7,856.12)	45.51%
Every Single Artist Lounge	0.00	166.67	(166.67)	0.00%	325.53	1,166.65	(841.12)	27.90%
Lecture Series (License Plate)	0.00	1,083.33	(1,083.33)	0.00%	2,500.00	7,583.35	(5,083.35)	32.97%

	Apr 01, 2020-Apr 30, 2020	Apr 01, 2020-Apr 30, 2020 Budget	Apr 01, 2020-Apr 30, 2020 \$ Budget Diff	Apr 01, 2020-Apr 30, 2020 % of Budget	Oct 01, 2019-Apr 30, 2020	Oct 01, 2019-Apr 30, 2020 Budget	Oct 01, 2019-Apr 30, 2020 \$ Budget Diff	Oct 01, 2019-Apr 30, 2020 % of Budget
<b>Program/Fundraising Expenses</b>								
Art Awards	0.00	2,083.33	(2,083.33)	0.00%	0.00	14,583.35	(14,583.35)	0.00%
Marketing	0.00	0.00	0.00	0.00%	959.00	0.00	959.00	0.00%
Meetings	0.00	0.00	0.00	0.00%	447.40	0.00	447.40	0.00%
Miscellaneous- Activities/Event	0.00	1,666.67	(1,666.67)	0.00%	269.89	11,666.65	(11,396.76)	2.31%
Professional/Contracted Svs	0.00	0.00	0.00	0.00%	20,924.36	0.00	20,924.36	0.00%
Program Supplies	0.00	0.00	0.00	0.00%	203.52	0.00	203.52	0.00%
Resource Development Meetings	0.00	100.00	(100.00)	0.00%	0.00	700.00	(700.00)	0.00%
State of the Art	0.00	1,250.00	(1,250.00)	0.00%	0.00	8,750.00	(8,750.00)	0.00%
Travel	0.00	0.00	0.00	0.00%	85.19	0.00	85.19	0.00%
<b>Total Program/Fundraising Expenses</b>	<b>0.00</b>	<b>5,100.00</b>	<b>(5,100.00)</b>	<b>0.00%</b>	<b>22,889.36</b>	<b>35,700.00</b>	<b>(12,810.64)</b>	<b>64.12%</b>
Public Art	120,000.00	2,916.67	117,083.33	4114.28%	146,556.58	20,416.65	126,139.93	717.83%
Public Art RESERVE	0.00	0.00	0.00	0.00%	33,650.00	0.00	33,650.00	0.00%
State of the Art	0.00	0.00	0.00	0.00%	7,891.84	0.00	7,891.84	0.00%
<b>Total Program Expenses</b>	<b>120,000.00</b>	<b>227,889.16</b>	<b>(107,889.16)</b>	<b>52.66%</b>	<b>1,500,226.90</b>	<b>1,596,224.18</b>	<b>(95,997.28)</b>	<b>93.99%</b>
<b>Total Program Expenses</b>	<b>120,000.00</b>	<b>227,889.16</b>	<b>(107,889.16)</b>	<b>52.66%</b>	<b>1,500,226.90</b>	<b>1,596,224.18</b>	<b>(95,997.28)</b>	<b>93.99%</b>
<b>Travel and Meetings</b>								
Professional Development	0.00	1,000.00	(1,000.00)	0.00%	8,738.71	7,000.00	1,738.71	124.84%
Travel	0.00	0.00	0.00	0.00%	28.00	0.00	28.00	0.00%
Travel and Meetings - Other					199.60	0.00	199.60	0.00%
<b>Total Travel and Meetings</b>	<b>0.00</b>	<b>1,000.00</b>	<b>(1,000.00)</b>	<b>0.00%</b>	<b>8,966.31</b>	<b>7,000.00</b>	<b>1,966.31</b>	<b>128.09%</b>
<b>Total Expense</b>	<b>177,177.19</b>	<b>273,457.90</b>	<b>(96,280.71)</b>	<b>64.79%</b>	<b>1,878,177.55</b>	<b>1,960,929.94</b>	<b>(82,752.39)</b>	<b>95.78%</b>
<b>Net Ordinary Income</b>	<b>581,424.54</b>	<b>3,812.19</b>	<b>577,612.35</b>	<b>15251.72%</b>	<b>597,078.28</b>	<b>(20,096.94)</b>	<b>617,117.63</b>	<b>-2979.53%</b>
<b>Other Income/Expense</b>								
<b>Other Income</b>								
Interest Income	247.36	83.92	163.44	294.76%	2,924.95	587.40	2,337.55	497.95%
<b>Total Other Income</b>	<b>247.36</b>	<b>83.92</b>	<b>163.44</b>	<b>294.76%</b>	<b>2,924.95</b>	<b>587.40</b>	<b>2,337.55</b>	<b>497.95%</b>
<b>Net Other Income</b>	<b>247.36</b>	<b>83.92</b>	<b>163.44</b>	<b>294.76%</b>	<b>2,924.95</b>	<b>587.40</b>	<b>2,337.55</b>	<b>497.95%</b>
<b>Net Income</b>	<b>581,671.90</b>	<b>3,896.11</b>	<b>577,775.79</b>	<b>14929.56%</b>	<b>600,003.23</b>	<b>(19,461.95)</b>	<b>619,465.18</b>	<b>-3084.54%</b>